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# OUR PRESENCE





# **CEO MESSAGE**



As we approach the final quarter of the year, I would like to take a moment to reflect on our journey and celebrate the remarkable milestones we have achieved together over the past few months.

We have made strides in growing our breakbulk and bunkering business in the UAE, successfully adding new lines in Saudi Arabia and enhancing our service offerings in the USA. In addition, we have signed new partnerships that strengthen our position in the market and expanded our operations in Saudi Arabia and Iraq.

Our ongoing investments in building capabilities have equipped us to meet the evolving demands of the industry across both hemispheres.

Digital transformation has also been a priority for us, enabling us to serve our customers more effectively. Our commitment to health, safety, and environmental stewardship has been recognised through our HSE Awards, which reflect our dedication to maintaining high standards.

Furthermore, we have prioritised employee well-being, ensuring that our team remains supported and engaged. Finally, we take pride in celebrating our heritage, which continues to guide our mission and values as we move forward.

Our customers and partners' trust as well as our employees' dedication will continue to drive our success.

I encourage each of you to read through the updates and stories shared here, as they not only celebrate our achievements but also serve as a reminder of what we can accomplish when we work together.

Peter Richards Group CEO, Gulftainer



#### BREAKBULK CARGO IS HANDLED BY KHORFAKKAN CONTAINER TERMINAL IN THE UAE



Khorfakkan Container Terminal (KCT), located on the UAE's eastern coast along the Indian Ocean, serves as a vital hub for international trade. It is strategically positioned to provide the shortest shipping routes from the Far East, Europe, the Mediterranean, the United States, and Africa into the UAE.

The terminal is well-equipped to handle a variety of cargo, including breakbulk, roll-on/roll-off, and project cargo. It offers efficient land transport solutions to move products within the UAE and the wider Gulf region.

KCT recently handled a large breakbulk cargo of over 17,000 packages from China for clients in the UAE. The cargo was shipped on the MV NEW VENTURE under SABA Shipping.

#### BUNKERING SOLUTIONS AT KHORFAKKAN CONTAINER TERMINAL IN THE UAE

Bunkering at ports involves the essential process of supplying fuel to ships. Maintaining quality control is crucial to ensure that the fuel meets required standards, and all operations must comply with port regulations and safety protocols. Additionally, environmental compliance is vital to minimise emissions and prevent spills.



Khorfakkan Container Terminal provides bunkering solutions and successfully bunkered the ZHONG GU XI AN, a SeaLead charter vessel.

#### UNITED ARAB EMIRATES

DAIKIN CONTAINER REFRIGERATION TRAINING FOR CONTAINER SOLUTIONS TEAM



Momentum Logistics (ML) container solutions team successfully completed the 'Daikin Container Refrigeration Machinery Training Programme' and received certification from Daikin Middle East.

This training equipped the ML container solutions team with both knowledge and hands-on experience, further enhancing their expertise in maintaining refrigeration machinery and its components. ML remains committed to investing in training and development to ensure the highest quality service for its clients.



#### SAUDI ARABIA

#### ME8 SERVICE OF MAERSK LINE AT JUBAIL CONTAINER PORT IN SAUDI ARABIA

Jubail is the largest industrial city in the world, situated on the eastern coast of Saudi Arabia, and Jubail Commercial Port (JCP) is the logical choice for exports and imports to the Eastern Province and Riyadh.

JCP is a multipurpose facility with robust infrastructure, equipped to manage all your needs and all types of cargo—container, bulk, and general cargo. It offers comprehensive end-to-end supply chain solutions with direct inland connections to the Eastern Province and Riyadh. It provides not just a logistical advantage but also a competitive edge, connecting customers to the largest industrial city in the world.



It welcomed the vessel *MAERSK FELIXSTOWE*, operating under the ME8 service of Maersk Line Limited, at JCP. This cellular container vessel, with a GRT of 57,907 tonnes and a capacity of 3,995 TEUs, berthed at the terminal, showcasing the exceptional operational capabilities of Jubail Terminal. After a successful handling operation at the terminal, the vessel sailed to the Upper Gulf to continue its rotation.

### RO-RO VESSELS FROM HOEGH LINE AND MOL ACE LINE AT JUBAIL COMMERCIAL PORT IN SAUDI ARABIA



Jubail Commercial Port (JCP) received its first vessels from HOEGH Line and MOL ACE Line. The experienced JCP team successfully discharged over 700 vehicles from the *HOEGH KOBE* and *PRIME ACE* vessels in just 3 hours.

This marks a significant development for the roll-on/roll-off business, reinforcing JCP vital position in serving the fast-growing market in Saudi Arabia, as well as the international supply chain network that connects markets in the Upper Gulf, the Indian Subcontinent, and East Africa.

#### AG3 SERVICE AT JUBAIL COMMERCIAL PORT IN SAUDIA ARABIA

Jubail Commercial Port welcomed the vessel *ESSEN EXPRESS*, operating under the AG3 service of The Alliance (THEA). This cellular container vessel has a GRT of 142,395 tonnes and a capacity of 13,169 TEUs.





#### SAUDI ARABIA

# **MOMENTUM LOGIS** CARGOSTORE PARTNERS WITH MOMENTUM LOGISTICS IN SAUDI ARABIA



Momentum Logistics, a third-party logistics provider, has partnered with Cargostore Worldwide to further strengthen its presence in Saudi Arabia. Its logistics depot on King Abdul Aziz Road, Dammam Sea Port, will now serve as Cargostore's regional depot, offering excellent highway access.

This partnership will enable Cargostore to streamline its logistics and operations with our best-in-class container solutions, including transport, storage, inspection, and repairs. The services also cover the maintenance of all types of reefer container machinery, ensuring prompt and efficient results.

#### 20 NEW CURTAINSIDE TRUCKS ADDED TO MOMENTUM LOGISTICS FLEET IN SAUDI ARABIA

Momentum Logistics continues to build its capability to cater to the fast-growing logistics sector in Saudi Arabia. It has recently added 20 new curtainside trucks to its growing fleet. It manages a fully operational inland container depot and offers container inspection and repair services to customers.

It has also partnered with Jubail Container Port (JCP) to offer comprehensive end-to-end supply chain solutions to JCP customers, including direct inland connections to the Eastern Province and Riyadh.



#### IRAQ

# MOMENTUM LOGISTICS

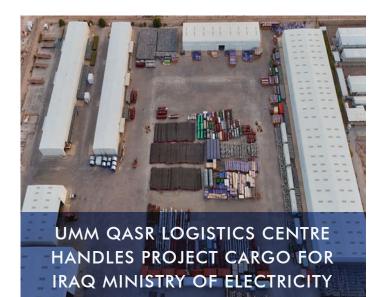
#### UMM QASR LOGISTICS CENTRE EXPANSION IN IRAQ



Momentum Logistics' 50,000 sqm Umm Qasr Logistics Centre (UQLC) in Iraq, currently handling project cargo, is expanding to 350,000 sqm, equivalent to approximately 50 football fields. The company is investing to support the growing logistics market in the country and to provide road transit solutions to Jordan.

Gulftainer Group has been operating terminal and logistics facilities in Iraq since 2010, with a strong commitment to growing the logistics industry and supporting the country's economic growth.





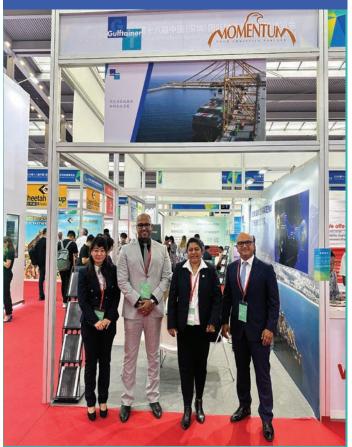
Umm Qasr Logistics Centre (UQLC) plays a crucial role in driving Iraq's industrial infrastructure. Recently, it provided logistics support for the second shipment of equipment for the Iraq Ministry of Electricity. This was a seamless and efficient operation in service of the Iraqi government and the power sector.





Canaveral Cargo Terminal (CCT) in the USA recently loaded commodities in containers and breakbulk cargo onto the *UAL FORTITUDE* for Schuyler Lines Navigation Company (SLNC), a valued customer since 2016.

#### CHINA – GULFTAINER AND MOMENTUM LOGISTICS



#### A HIGHLY SUCCESSFUL PARTICIPATION AT CILF 2024 IN CHINA

The China (Shenzhen) International Logistics and Supply Chain Fair (CILF) is a significant event for logistics and supply chain industry, held annually in Shenzhen, China. It attracts exhibitors and visitors from around the world, reflecting the global nature of the industry. It is a platform to meet industry professionals, companies, and organisations from various sectors, including logistics, transportation, warehousing, and supply chain management.

Gulftainer and Momentum Logistics exhibited and showcased integrated logistics and supply chain solutions at CILF 2024.

CCT is a multi-purpose cargo terminal strategically located near the Atlantic Ocean and major shipping routes. It continues to serve carriers as a key alternative maritime shipping hub in the region. In addition to handling imports and exports, it offers value-added services such as inventory management, container management, breakbulk cargo handling, reefer services, and cross-freight solutions.

Gulftainer is the only operator from the Middle East to manage terminals in the USA, enhancing its status as a leading regional provider of customised supply chain and logistics solutions with a global footprint.



#### PRESTON COELHO SPOKE ON RO-RO LOGISTICS AT THE SHENZHEN AUTOMOTIVE MARITIME LOGISTICS INTERNATIONAL FORUM IN CHINA

During CILF 2024, Director of International Sales and Ship Agency, Preston Coelho, spoke at the Shenzhen Automotive Maritime Logistics International Forum about "Revolutionising Ro-Ro Logistics, Strengthening China – UAE Automotive Business Cooperation'.

It was an opportunity to showcase the Khorfakkan Container Terminal (KCT) roll-on/roll-off capabilities to the audience. KCT is well equipped to receive roll-on/roll-off vessels and assist Chinese auto manufacturers, vessel owners and auto logistics providers with storage and management of vehicle units.

#### GULFTAINER HOSTED RECEPTION FOR SHENZHEN AND QINGDAO FREIGHT FORWARDERS IN CHINA



During CILF 2024, Gulftainer hosted members of the Shenzhen International Freight Forwarders Association and the Qinadao Logistics Network in Shenzhen on 22 September. Director of Shipping Lines, Zina S, represented Gulftainer and discussed ways to tailor logistics solutions for them to facilitate the seamless movement of cargo between the South China region and the UAE.

#### INNOVATION AND DIGITISATION

#### JLFTAINE DIGITAL INFRASTRUCTURE UPGRADED TO RISE WITH SAP S/4HANA

U Digital transformation enabled by technology is the key driver for growth and opportunity. Gulftainer is on an ambitious digital transformation journey to achieve its goals. The company is leveraging 'RISE with SAP' to adopt new technology solutions, reduce operating costs, and cut time to market with customised solutions.





#### SAVIC SUPPORTS DIGITAL MIGRATION TO RISE WITH SAP S/4HANA

In the supply chain and logistics industry, technology is critical for managing ever-changing customer needs and navigating market dynamics. With a focus on serving customers better, Gulftainer has upgraded its digital infrastructure to RISE with SAP S/4HANA, with support from SAVIC.

This migration enhances its customer service capabilities while optimising core operations, ensuring Gulftainer maintains its competitive edge in the dynamic and fast-paced supply chain and logistics industry.



#### CORPORATE SOCIAL RESPONSIBILITY

## GULFTAINER WON THREE INTERNATIONAL SAFETY AWARDS FROM ROSPA AND THE BRITISH SAFETY COUNCIL

Health and safety aren't just protocols—they are a way of life. With certifications in ISO 45001:2018, Gulftainer ensures that its facilities operate with the utmost care and responsibility. By the third quarter, it had invested in 30,640 safety training hours and had also won three international safety awards from RoSPA and the British Safety Council.

Its zero-harm policy is driven by a commitment to a strong culture of safety across all terminals and logistics operations.





#### HYDRATION DURING SUMMER

During the summer months, it's crucial to prioritise the health and well-being of employees. Gulftainer launched a 'Hydration Awareness' campaign in June, aimed at fostering healthy hydration habits at workplace.

The campaign activities included a fun hydration challenge, workshops on the benefits of adequate hydration, and the distribution of reusable water bottles and hydration packs. It was a success and enhanced overall wellness within the work community.



GULFTAINEI

#### SAY NO TO SINGLE USE PLASTICS CAMPAIGN IN THE UAE

Did you know that plastics make up 85% of beach litter, and single-use items represent 61% of these items. Say NO to single-use plastics and HELLO to eco-friendly alternatives.

As Leaders of Change, Gulftainer partnered with Emirates Nature-WWF for the Plastic Free Campaign, which ran during July 2024.



#### AL BAHYA BEACH CLEANUP CAMPAIGN IN THE UAE

Gulftainer was invited to participate in Al Bahya beach cleanup as part of the Sahim Beach Clean-Up initiative, a collaborative effort between the Environment Agency, Abu Dhabi and Emirates Nature, WWF.

Some of the staff members drove to Abu Dhabi to join the campaign.



#### EMIRATI WOMEN'S DAY CELEBRATION IN THE UAE

Emirati women are the epitome of strength and progress. They play an important role and make invaluable contributions towards building the nation and society.

Gulftainer organised a gathering of Emirati women to acknowledge thier remarkable achievements and contributions to Emirati society.

The day also highlighted the country's advancements in women's empowerment and emphasised the significance of continued development in this area.









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